

Appraising Residential Properties in a Declining Market

**New
for 2013!**

**Instructor: Thomas P. Veit,
AQB Certified USPAP Instructor**

3.5 Hours Continuing Education

Real estate markets fluctuate naturally over the course of time. Learning how to recognize those market changes is important for writing a credible report. In analyzing the market we need to determine if the market changes are seasonal in nature or are, in fact, a declining market. This course will address these issues and will also cover recognized methods and techniques to support market adjustments, and collection of data.

By the end of this course, participants should be able to:

- Recognize characteristics of a declining market.
- Recognize and define market segmentation to determine if the market is declining.
- Be aware of recognized methods and techniques to identify, develop, analyze and report your conclusions to provide credible results.

Length: One-half day, 3.5 hour continuing education seminar. It begins promptly at 8:30 a.m. and ends at 12:00 p.m.

Course Fee. \$65 if payment received in advance; \$90 if paid at the door.

Registration:

Online: <http://www.dennisbadger.com/upcomingdates.htm>

Phone: Call toll free (877) 463-3323 with VISA/MC, AmEx, or Discover.

Fax: Fax your registration form with credit card information to (859) 245-2941

Mail: Send your registration form and check made payable to *Dennis Badger & Associates, Inc.*

Mail to: P.O. Box 23220, Lexington, KY 40523

Materials Required. Calculator

Recording. No audio recording or videotaping permitted.

Registration Form	
Course Title:	Date of Class:
Name:	
Address:	
City, State, ZIP:	
Phone (home or cell):	Phone (wk):
Phone (FAX):	Appraiser Lic #:
Email:	State:
VISA / MC / AmEx / Discover # :	
Exp. Date:	Signature:

**Visit us online for dates
and locations**

<http://dennisbadger.com>

Student Cancellation Policy. Full refund up to 5 days prior to seminar date, and 50% refund until 48 hours prior to seminar date. Less than 48 hours notice results in forfeiture of entire payment.